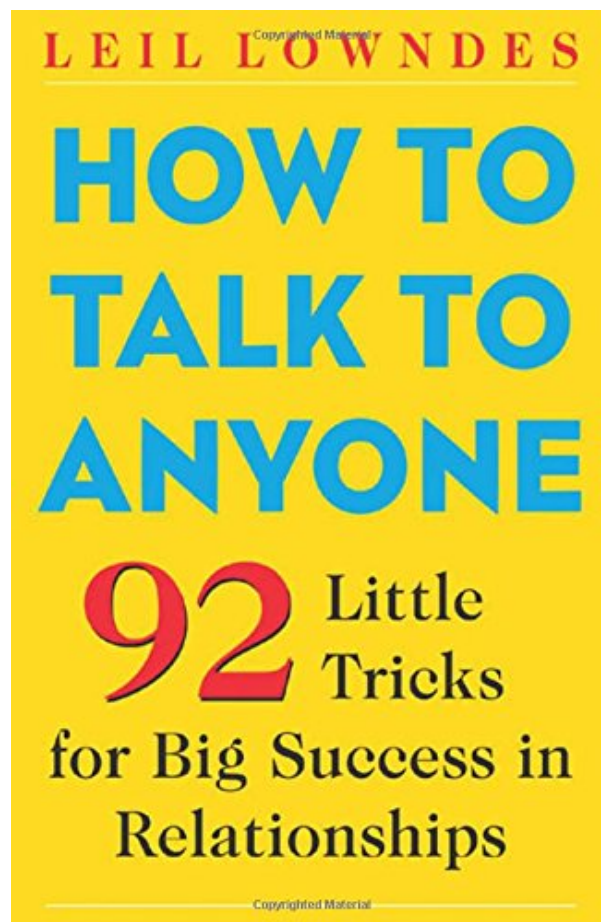


**HOW TO TALK TO ANYONE: 92 LITTLE
TRICKS FOR BIG SUCCESS IN
RELATIONSHIPS BY LEIL LOWNDES**



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Review

"You'll not only break the ice, you'll melt it away with your new skills."

"The lost art of verbal communication may be revitalized by Leil Lowndes."

Leil Lowndes' How to Talk to Anyone offers 101 time-tested hints, tips, and techniques for confidently communicating with others. A bestselling author and renowned communications consultant, Lowndes focuses on ice-breaking skills and communication techniques that are proven successful when making a positive first impression, establishing instant rapport and credibility, and more. Packed with basic, no-nonsense advice and solid research evidence about which techniques work best in which areas, How to Talk to Anyone show readers how to:

From the Back Cover

"You'll not only break the ice, you'll melt it away with your new skills."

--Larry King

"The ultimate guide to the thinking person . . . an invaluable tool for conversations."

--Sally Jesse Raphael

Become a master communicator and succeed in life, love, and business

Have you ever admired those successful people who seem to have it all? You see them chatting confidently at parties and being listened to in business meetings. They're the ones with the best jobs, nicest parties, and most interesting friends.

But wait a minute. They're not necessarily smarter than you or even better looking. What it comes down to is their more skillful way of communicating with other people. Now How to Talk to Anyone reveals the secrets of successful communication. With Leil Lowndes's ninety-two easy and effective techniques, you will discover how to become a master communicator in life, love, and business.

Combining the latest research with Leil's trademark wit and warm-hearted observations of human foibles, *How to Talk to Anyone* shows you how to:

- Make an unforgettable entrance and meet the people you want to meet
- Sound like an insider in any crowd, no matter how little you have in common
- Use body language to captivate audiences of all sizes
- Work a party the way a politician works a room
- Always come across confident, credible, and charismatic wherever you are

How to Talk to Anyone, which is an update of her popular book, *Talking the Winner's Way* (see the 5-star reviews of the latter) is based on solid research about techniques that work!

About the Author

Leil Lowndes is among today's most sought-after communication consultants and the author of the international bestsellers *How to Make Anyone Fall in Love with You* and *How to Be a People Magnet*.

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How To Talk To Anyone: 92 Little Tricks For Big Success In Relationships By Leil Lowndes. Learning how to have reading practice resembles learning to attempt for consuming something that you really don't really want. It will require more times to help. Furthermore, it will likewise bit pressure to serve the food to your mouth as well as swallow it. Well, as reviewing a publication *How To Talk To Anyone: 92 Little Tricks For Big Success In Relationships By Leil Lowndes*, often, if you ought to check out something for your brand-new tasks, you will feel so woozy of it. Also it is a publication like *How To Talk To Anyone: 92 Little Tricks For Big Success In Relationships By Leil Lowndes*; it will certainly make you feel so bad.

As one of the book collections to suggest, this *How To Talk To Anyone: 92 Little Tricks For Big Success In Relationships By Leil Lowndes* has some solid factors for you to read. This book is quite appropriate with exactly what you require now. Besides, you will certainly likewise like this book *How To Talk To Anyone: 92 Little Tricks For Big Success In Relationships By Leil Lowndes* to check out due to the fact that this is among your referred publications to review. When going to get something brand-new based upon experience, amusement, and also various other lesson, you can use this publication *How To Talk To Anyone: 92 Little Tricks For Big Success In Relationships By Leil Lowndes* as the bridge. Starting to have reading behavior can be gone through from various methods as well as from variant kinds of books

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"You'll not only break the ice, you'll melt it away with your new skills." -- Larry King

"The lost art of verbal communication may be revitalized by Leil Lowndes." -- Harvey McKay, author of "How to Swim with the Sharks Without Being Eaten Alive"

What is that magic quality makes some people instantly loved and respected? Everyone wants to be their friend (or, if single, their lover!) In business, they rise swiftly to the top of the corporate ladder. What is their "Midas touch?"

What it boils down to is a more skillful way of dealing with people.

The author has spent her career teaching people how to communicate for success. In her book *How to Talk to Anyone* (Contemporary Books, October 2003) Lowndes offers 92 easy and effective sure-fire success techniques-- she takes the reader from first meeting all the way up to sophisticated techniques used by the big winners in life. In this information-packed book you'll find:

- 9 ways to make a dynamite first impression
- 14 ways to master small talk, "big talk," and body language
- 14 ways to walk and talk like a VIP or celebrity
- 6 ways to sound like an insider in any crowd
- 7 ways to establish deep subliminal rapport with anyone
- 9 ways to feed someone's ego (and know when NOT to!)
- 11 ways to make your phone a powerful communications tool
- 15 ways to work a party like a politician works a room
- 7 ways to talk with tigers and not get eaten alive

In her trademark entertaining and straight-shooting style, Leil gives the techniques catchy names so you'll remember them when you really need them, including: "Rubberneck the Room," "Be a Copyclass," "Come Hither Hands," "Bare Their Hot Button," "The Great Scorecard in the Sky," and "Play the Tombstone Game," for big success in your social life, romance, and business.

How to Talk to Anyone, which is an update of her popular book, *Talking the Winner's Way* (see the 5-star reviews of the latter) is based on solid research about techniques that work!

By the way, don't confuse *How to Talk to Anyone* with one of Leil's previous books, *How to Talk to Anybody About Anything*. This one is completely different!

- Sales Rank: #1996 in Books
- Published on: 2003-10-10
- Original language: English

- Number of items: 1
- Dimensions: 8.30" h x .96" w x 5.50" l, 1.02 pounds
- Binding: Paperback
- 368 pages

Features

- How to Talk to Anyone
- 92 Little Tricks for Big Success in Relationships
- English
- First Edition
- Paperback

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Most helpful customer reviews

5 of 5 people found the following review helpful.

Practical Tips

By Chris

Great little book. The sheer number of tips may seem overwhelming, but there is an underlying theme for many of them: take an interest in others. We're all too familiar with those people who tend to turn the attention on themselves in a conversation. One uppers. People using a conversation as a sounding board or a soapbox. Then there are those who fail to connect anything they're saying with us. It's like taking turns bowling, where we each wait politely for our chance to make an utterance that does nothing to move the conversation forward. We're just treading water until it's time to climb out of the pool (and run home).

Then there are those magic people, wizards who exude some magic aura. You want to be near these people. What's their secret?

As Lowndes relates in an anecdote, when she reflected on a particularly enjoyable conversation, the author realized her interlocutor had kept the attention on her. Without even knowing it at the time, Lowndes had been at the center of attention. Not because she was seeking it necessarily, but because the person she was talking to focused on Lowndes.

Perhaps this review is losing coherence at this point...so let me summarize my experience.

Reading this book made me realize the following:

1)confident people don't need to prove themselves to others in a conversation; they can keep the attention on others

2)I'm guilty of many of the donts in this book

3)like anything in life, talent helps, but anyone can develop these skills through practice and self monitoring.

Great book, but remember you got to actually try some of these tips. Practicing one a day and keeping a journal of it might help.

5 of 5 people found the following review helpful.

wonderful book of great wisdom to anyone with slight social issues

By Moonmystery

I was desperate, but skeptical when I ordered this book. Ever since becoming a member of an editorial team at my high school, I've encountered countless moments when I JUST can't seem to communicate on a personal level with the rest of the staff members, who were all a grade above me.

Yes. I felt timid every time I spoke to the editors, and despite how much I wanted to talk to them, I couldn't even make it past a thirty second conversation. And after I accidentally goofed on our FIRST release? Oh god none of them even bothered to talk to me after that... And I felt way too threatened to try to start a conversation. So the result was this: I suffered from becoming the social outcast because of a pretty bad first impression.....

After reading the book, I understood why.

- 1) I abused the Quick-smiles that were mentioned as shallow in the first chapter. I would flash a smile that immediately disappear after three seconds (or less). I'm now working on the "flowing smile" technique :D :)
- 2) I simply had 0 skills in making small conversations. Usually the small talks end with me or the listener just running off with a "Oh I've gotta go now"
- 3) It was my specialty to ask overly obvious questions and make the most awkward comments at the worst times.....
- 4) The "instant history" technique was something I never used despite the various circumstances I catch myself in.
- 5) I fidgeted a lot and gave embarrassed smiles when I wasn't feeling embarrassed.
- 6) technique #88, "my goof your gain" was something I really should have used to ease the tension.....

well darn it. I'll just keep trying with this book's help. :D

3 of 3 people found the following review helpful.

Life Changer ... I mean it

By Scotty G

This book changed my life. I'm serious. Yes, some of the vocabulary is a bit 'dated', but let me tell you something, this book has a permanent spot in my nightstand, and it's not going anywhere, ever. Worth it's weight in gold. And no, I'm not a paid sponsor, why you offering?

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