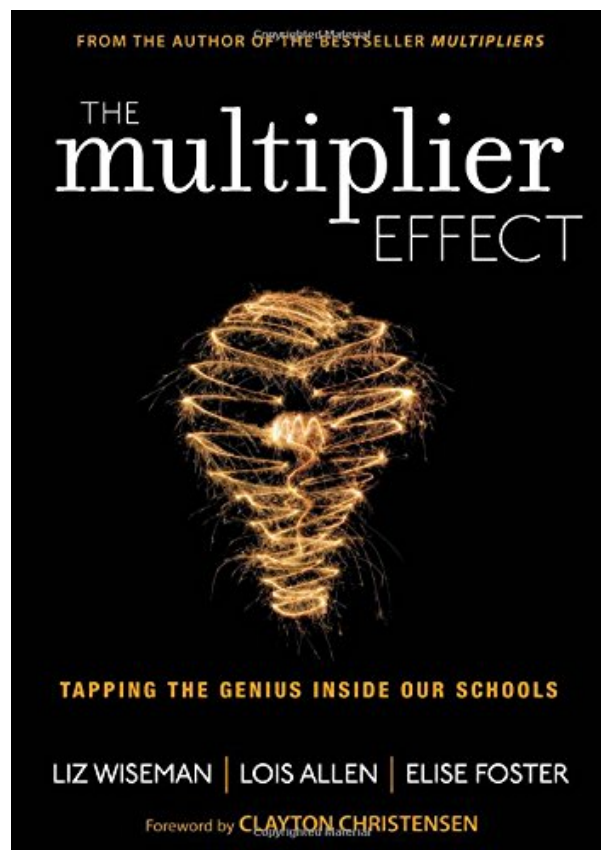


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FROM THE AUTHOR OF THE BESTSELLER *MULTIPLIERS*

# THE multiplier EFFECT



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LIZ WISEMAN | LOIS ALLEN | ELISE FOSTER

Foreword by **CLAYTON CHRISTENSEN**

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## Review

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#### About the Author

Liz Wiseman teaches leadership to executives around the world. She is the president of The Wiseman Group, a leadership research and development center headquartered in Silicon Valley, California. She is the author of the bestselling book *Multipliers: How the Best Leaders Make Everyone Smarter*. She has conducted significant research in the field of leadership, collective intelligence, and talent management and writes for the *Harvard Business Review* and a variety of other leadership journals. She is the former vice president of Oracle University. Liz holds a master's in organizational behavior and a bachelor's in business management from Brigham Young University. She is a frequent guest lecturer at BYU, Harvard, the Naval Academy, the Naval Postgraduate School, Stanford, and Yale. She is the mother of four school-age children.

Watch the trailer for *The Multiplier Effect*!

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Lois Allen has 30 years of experience in public education. She is a former teacher, special education manager, assistant principal, principal (elementary and middle school), and lecturer at San Jose State University. She holds bachelor's with great distinction in speech pathology and audiology and a master's in special education, both from San Jose State University. She holds California credentials as a speech and language pathologist, a special education classroom teacher, and a school administrator as well as a Certificate of Clinical Competency from the American Speech and Hearing Association. In addition to her role as the mother of four children and grandmother of thirteen, she is an avid gardener and a community and church volunteer.

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Elise Foster is a leadership coach who enables education and business executives to unlock their potential to become even more successful. She has conducted significant research in the field of leadership within education systems and is the co-author of *The Multiplier Effect: Tapping the Genius Inside our Schools*. As the Education Practice Lead for the Wiseman Group in Silicon Valley, Elise guides senior leaders on using their intelligence to make everyone around them smarter and more capable. She has taught and coached students at Indiana University (Kelley School of Business) and as a management fellow at Harvard University. She holds a bachelor's and master's degree in engineering from Virginia Tech and a master's in

education from Harvard University. She is the mother of one school-aged daughter, and she also enjoys uncovering the genius in each high school student she encounters through her work with the Lilly Foundation Scholarship and Youth Leadership Bartholomew County.

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Why do some leaders double their team's effectiveness, while others seem to drain the energy right out of the room? Using insights gained from more than 100 interviews with school leaders, this book pinpoints the five disciplines that define how Multipliers bring out the best across their schools. By practicing these disciplines, you'll learn how to:

- Attract top teachers to your school
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- Give your team a sense of ownership for responsibilities and results

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## Features

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About the Author

Liz Wiseman teaches leadership to executives around the world. She is the president of The Wiseman Group, a leadership research and development center headquartered in Silicon Valley, California. She is the author of the bestselling book *Multipliers: How the Best Leaders Make Everyone Smarter*. She has conducted significant research in the field of leadership, collective intelligence, and talent management and writes for the *Harvard Business Review* and a variety of other leadership journals. She is the former vice president of Oracle University. Liz holds a master's in organizational behavior and a bachelor's in business management from Brigham Young University. She is a frequent guest lecturer at BYU, Harvard, the Naval Academy, the Naval Postgraduate School, Stanford, and Yale. She is the mother of four school-age children.

Watch the trailer for *The Multiplier Effect*!

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Lois Allen has 30 years of experience in public education. She is a former teacher, special education

manager, assistant principal, principal (elementary and middle school), and lecturer at San Jose State University. She holds bachelor's with great distinction in speech pathology and audiology and a master's in special education, both from San Jose State University. She holds California credentials as a speech and language pathologist, a special education classroom teacher, and a school administrator as well as a Certificate of Clinical Competency from the American Speech and Hearing Association. In addition to her role as the mother of four children and grandmother of thirteen, she is an avid gardener and a community and church volunteer.

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Elise Foster is a leadership coach who enables education and business executives to unlock their potential to become even more successful. She has conducted significant research in the field of leadership within education systems and is the co-author of *The Multiplier Effect: Tapping the Genius Inside our Schools*. As the Education Practice Lead for the Wiseman Group in Silicon Valley, Elise guides senior leaders on using their intelligence to make everyone around them smarter and more capable. She has taught and coached students at Indiana University (Kelley School of Business) and as a management fellow at Harvard University. She holds a bachelor's and master's degree in engineering from Virginia Tech and a master's in education from Harvard University. She is the mother of one school-aged daughter, and she also enjoys uncovering the genius in each high school student she encounters through her work with the Lilly Foundation Scholarship and Youth Leadership Bartholomew County.

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Great perspective on how to lead

By Dave

In education, we tend to look at a few people to make decisions for an entire school. Unfortunately, great ideas and perspectives are ignored unintentionally because of this structure. This book gives a fresh look into a distributed leadership approach. It is a paradigm shift from the "top-down" approach to a "bottom-up" approach. The multiplier effect paradigm allows informal leaders within an organization to contribute to critical decisions that impact an organization, and build organizational capacity by allow all members of the organization to have a voice. I do not want to hurt the integrity of this book by highlighting and describing the big ideas; just purchase this book if you want to build organizational capacity and a good climate for your team.

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Distribute to Multiply and Amplify

By Amazon Customer

Are you wondering how to better connect people and amplify each of their strengths? This book outlines strategies each of us can utilize in our daily lives as well as in our work space to promote our potential by promoting that of others. I have successfully used some of the exercises with my colleagues and with middle

school students. A great book for teachers, coaches, and administrators!

1 of 1 people found the following review helpful.

Not as Good as the Original

By Mari C

I found the first multiplier book to be more practical and engaging than this one. Although there were numerous school-based examples, I generally found that the ones repeated from the first book (whether taken from school or industry) had more impact and were more on point. This could be due to the specific nature of my school (a free standing graduate institution as opposed to the interlocked elementary and secondary schools that were the main source of illustrations here). Finishing this book has prompted me to review the first one.

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# **THE MULTIPLIER EFFECT: TAPPING THE GENIUS INSIDE OUR SCHOOLS BY LIZ WISEMAN, LOIS N. ALLEN, ELISE FOSTER PDF**

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## About the Author

Liz Wiseman teaches leadership to executives around the world. She is the president of The Wiseman Group, a leadership research and development center headquartered in Silicon Valley, California. She is the author of the bestselling book *Multipliers: How the Best Leaders Make Everyone Smarter*. She has conducted significant research in the field of leadership, collective intelligence, and talent management and writes for the *Harvard Business Review* and a variety of other leadership journals. She is the former vice president of Oracle University. Liz holds a master's in organizational behavior and a bachelor's in business management from Brigham Young University. She is a frequent guest lecturer at BYU, Harvard, the Naval Academy, the Naval Postgraduate School, Stanford, and Yale. She is the mother of four school-age children.

Watch the trailer for *The Multiplier Effect*!

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Lois Allen has 30 years of experience in public education. She is a former teacher, special education manager, assistant principal, principal (elementary and middle school), and lecturer at San Jose State University. She holds bachelor's with great distinction in speech pathology and audiology and a master's in special education, both from San Jose State University. She holds California credentials as a speech and language pathologist, a special education classroom teacher, and a school administrator as well as a Certificate of Clinical Competency from the American Speech and Hearing Association. In addition to her role as the mother of four children and grandmother of thirteen, she is an avid gardener and a community and church volunteer.

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Elise Foster is a leadership coach who enables education and business executives to unlock their potential to become even more successful. She has conducted significant research in the field of leadership within education systems and is the co-author of *The Multiplier Effect: Tapping the Genius Inside our Schools*. As the Education Practice Lead for the Wiseman Group in Silicon Valley, Elise guides senior leaders on using their intelligence to make everyone around them smarter and more capable. She has taught and coached students at Indiana University (Kelley School of Business) and as a management fellow at Harvard University. She holds a bachelor's and master's degree in engineering from Virginia Tech and a master's in education from Harvard University. She is the mother of one school-aged daughter, and she also enjoys uncovering the genius in each high school student she encounters through her work with the Lilly

Foundation Scholarship and Youth Leadership Bartholomew County.

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